



# FACTS AND CAPABILITIES THE LINUX BOX

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## OUR REASONS FOR BEING

- Help customers get maximum value from open source software
- Add value to open source and free software communities through development and participation
- Continuously provide our employees with an energizing and rewarding working environment and opportunities for growth

## ABSTRACT

The Linux Box is an ISO 9001:2000 certified corporation founded in June 1999, interested in opportunities in Open Source software development, integration, support, consulting, and collaboration. We offer independent, trustworthy software services to organizations who need help taking advantage of open source software.

## OUR FAVORITE CLIENT QUOTE

"I want to say thank you for your time and effort. The referrals I've heard about Linux Box proved correct. You demonstrated an ability to quickly grasp what we were trying to accomplish. You proposed a phased-approach that would enable us to closely monitor our capital outlay – while still developing a product that would yield value to our organization."

## OFFICERS

### Elizabeth E. Ziph, President & CEO ([elizabeth@linuxbox.com](mailto:elizabeth@linuxbox.com))

Elizabeth Ziph, co-founder of The Linux Box Corporation, has over 30 years of experience in the information technology industry. Most recently she served as Senior Vice President and Director of Information Technology at Franklin Bank in Southfield, Michigan. She has held the position of Associate Director of Information Technology Division at the University of Michigan. She has also served as Vice President of Information Systems at Comerica Bank. Elizabeth holds a bachelor of science degree in computer science from The City University of New York and an MBA from New York Institute of Technology

### Matthew W. Benjamin, CTO & COO ([matt@linuxbox.com](mailto:matt@linuxbox.com))

Matt Benjamin, co-founder of The Linux Box Corporation, with over 15 years of experience in information technology, is a contributor to a variety of open source software packages and tools. Prior to co-founding The Linux Box, he held a developer position with Comshare, Inc. in Ann Arbor, Michigan. He has also been a consultant with Integrated Micro Systems. In addition to being LPI certified, Matt holds a masters degree from the University of Michigan, and a bachelors degree (Summa Cum Laude and Phi Beta Kappa) from the University of Missouri.

## CAPABILITIES OVERVIEW

The Linux Box Corporation is a leading provider of open source consulting services. The company was founded in 1999 in response to the budding interest in the use of open source technology and corporate requirements for formal support services. The Linux Box Corporation provides services to national corporations, as well as K-12 & higher education institutions and local government agencies in Michigan, and throughout the United States (and in a few cases, abroad).

The company's current portfolio of services focuses on customization and extension of open-source and free software technology, and on contract development using open-source software components and tools. The company has an established track record in reliable project estimation and on-time delivery of consulting and development projects. The Linux Box has a history of contribution to several important free-software applications, including OpenAFS, Apache, Drupal, Squid, and Moodle. The company's software development capabilities include modern web and scripting languages as well as native code (C/C++) development in user and kernel mode. The company accepts classical (work-for-hire) development contracts, but prefers contributing software back to the open source community whenever possible.

### Software Specializations

The Linux Box are expert in a range of open source software solutions and applications (eg Sendmail, Nagios, Squid-cache, Bacula, Xen, clustering and fail-over scenarios, and others), on a range of Linux distribution platforms (the Linux Box is independent of any Linux vendor), and in some cases, other open-systems platforms (even Windows). The company has particular expertise in a few areas, including Linux/Unix system programming [C/C++], web/HTTP, XML, Java, PHP, Ruby, and relational database-oriented development, secure authentication /authorization infrastructure (Kerberos, OpenLDAP, and related

technologies [eg, Cosign, Shibboleth, CAS for single sign-on]), and wide-area file sharing (OpenAFS). We provide Linux/Unix systems management assistance to customers remotely and if needed, on site.

The goal of the Linux Box is to develop long-term client relationships, via short term and long terms projects. We work in conjunction with our clients to focus on their effective deployment of open source software to maximize the value of the solutions. Our services are tailored to fit each client's specific situation, and also the client's preferred project-management style. We frequently provide assistance synthesizing and formalizing project requirements. The Linux Box continually evaluates its operating procedures and ongoing client relations to optimize the effectiveness and quality of service to our clients.

